

Your DIY Networking Toolkit

1. Develop your networking strategy
2. Develop your "style" – Personal Branding
3. Your Elevator Pitch – Make it your Super Bowl Commercial
4. Tell your story – Story Branding
5. How to be a Power (Super) Connector
6. Give value and get value for your time
7. Reworking you and your "who"
8. Set goals – mirroring, mentors, and a personal board of directors
9. Go the extra mile – do what others don't
10. Wake Me Up – Enthusiasm for a change
11. Envision your ideal network
12. 5 + 50 + 100 Rule
13. Prepare to Power Connect – target, connect, and enable your networks
14. Why traditional networking is not working
15. Follow through
16. How to win friends and influence people
17. Avoid the top 20 turn-offs
18. Networking quotes and sales tips
19. The art of networking
20. Excavate your unique skills



Use every letter you write

Every email you send

Every conversation you have

Every meeting you attend

To express your fundamental beliefs and dreams

Affirm to others the vision

Of the world you want

Network- be authentic

Network- be proactive

Network- be the go-giver

You are the center of your network

You are the center of the world

You are a free, immensely powerful source

Of life and goodness.

Affirm it, spread it, radiate it.

Think day and night about it.

And you will see a miracle happen:

The greatness of your own life.

Not in a world of big powers.

But right here in your community,

Within your own individuality

Authentic connecting is the new reality of networking,

A better way of building relationships that matter

A better way that creates win-win opportunities

Genuine networking is revealing your own unique self and sharing it with others.

It is time now, to build your tribe, inspire your people, and follow your bliss

Give generously to your network

Decide2Network TODAY, TOMORROW, AND ALWAYS

Who am I?

Show me exactly how you want something done.

I am your constant companion.

I am your greatest helper or heaviest burden.

I will push you onward or drag you down to failure.

I am completely at your command.

Half of the things you do you might as well turn over to me.

And I will be able to do them- quickly or correctly.

I am easily managed-- you must be firm with me.

Show me exactly how you want something done

And after a few lessons, I will do it automatically.

I am the servant of all great people,

And alas, of all failures as well

Those who are great, I have made great.

Those who are failures, I have made failures.

I am not a machine,

though I work with the precision of a machine

plus the intelligence of a person

You may run me for a profit or turn me for ruin

It makes no difference to me

Take me, train me, be firm with me, and

I will place the world at your feet.

Be easy with me and I will destroy you.

WHO AM I?

I AM HABIT.