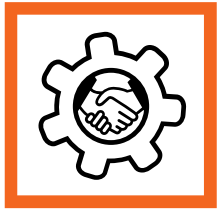
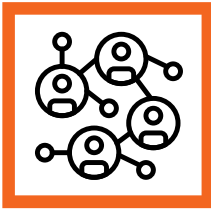


Get Clients Now! Action Worksheet

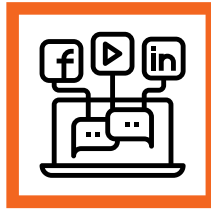
What strategies will you use?



1. Direct contact
2. Follow-Up
3. CRM



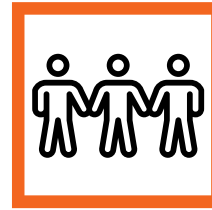
1. Networking
2. Referrals
3. Joint Ventures



1. LinkedIn
2. Social Media
3. Websites



1. Email Drip
2. SendOutCards
3. Personal Touch



1. Power Team
2. 5-50-100
3. Stay in touch



1. Digital Marketing
2. Content Strategy
3. Branding

Where are you stuck or what needs the most work?

- Filling the pipeline Following up Having sales conversations Closing sales

How much business do you want this month? _____

How much business do you *really* want? (bottom line) _____

What would that get you? _____

What is your monthly goal? _____

What will be your reward? _____

Success Ingredients

1. _____
2. _____
3. _____

Daily Actions

1. _____
2. _____
3. _____
4. _____
5. _____
6. _____
7. _____
8. _____
9. _____
10. _____